




QUALITANCE

HALF-YEARLY REPORT 2020

QUALITANCE QBS S.A.

Registered under the no. J40/265/2007, fiscal code RO20438413
REGISTERED OFFICES: No. 2 Dr. Staicovici St., Opera Center II, 7th floor,
5th district, Bucharest



Half-yearly report according to art. 223 lit. B from the Regulation of the Romanian Financial Supervising Authority no. 5/2018 regarding issuers of financial instruments and market transactions

For the financial reporting period: 01.01.2020 - 30.06.2020

Date of the report: August 27th 2020

Name of issuer: QUALITANCE QBS S.A.

Registered offices: Str. Dr. Staicovici, Nr. 2, Opera Center II, 7th floor, 5th district, Bucharest

Phone/Fax number: (+4) 037 294 4741 / (+4) 031 816 1850

Sole Registration number at the Trade Registry: RO20438413

Registration number with the Trade Register: J40/265/2007

The multilateral trading system in which the issued securities are traded: SMT-BVB

Subscribed and paid-in share capital: 100.000 RON

Code RON: 787200FHFL9NL7YNV596

The main characteristics of the securities issued by the company: Registered, unsecured, non-convertible corporate bonds - symbol Q22E



CONTENTS

Message to investors	4
1. Economic and financial status	8
1.1. Profit and loss account	8
1.2. Financial status	14
2. Analysis of the issuer's activity	17
2.1. Presentation and analysis of trends, elements, events or uncertainty factors that affect or could affect the liquidity of the company, compared to the same period last year	17
2.2. Presentation and analysis of the effects on the issuer's financial situation of all capital expenses, current or anticipated (specifying the purpose and sources of financing of these expenses), compared to the same period last year	17
2.3. Presentation and analysis of events, transactions, economic changes that significantly affect revenues of core business. Specifying the extent to which the revenues of each Identified item were affected. Comparison to similar period last year	18
3. Changes affecting the issuer's capital and administration	19
3.1. Description of the cases in which the issuer was unable to comply with its financial obligations during the respective period	19
3.2. Description of any change regarding the rights of the holders of securities issued by the issuer	19
4. Financial and accounting status	20
Signatures and appendices	26

Message to investors

In the first half of the year, QUALITANCE focused all effort and attention on ensuring a climate of stability among employees and partners, while delivering value to our clients. Maximizing our capabilities, expanding our client portfolio and continuously developing our own technology platform were our top priorities.

Beyond maintaining existing client projects, we increased our technology innovation business line by expanding our client portfolio with new banking projects. In our technology outsourcing business line, we maintained ongoing partnerships, while efficiently accommodating the changes generated by the pandemic at the client level. We paid special attention to our team's safety and adaptation to the new way of working in order to maintain our stability at human and organizational levels and offered our clients and partners the same high standard of efficiency pre-existing the pandemic.

The first semester was also marked by key events in the company history - trading the corporate bonds issued by QUALITANCE through the Multilateral System (SMT) of the Bucharest Stock Exchange (BVB) and the transition of Mike Parsons to the Chief Executive Officer role.

Expanding the technology innovation portfolio

In the midst of the pandemic, we managed to expand the technology innovation portfolio by starting major digital projects with 2 of the top 5 banks in Romania. We now have three of the top 5 banks as active clients. Contracting these projects in a difficult period from both a social and economic point of view validates the importance of the technology services we offer in the digital transformation processes that banks are now forced to implement faster than before.

Both projects aim at transferring the banks' interactions with customers and employees from the analogue to the digital environment, automating collaboration processes and tools across organizations. Our business model facilitates the accelerated development of such user-centric digital solutions and services, allowing us to create digital MVPs in 10 weeks.

Technology outsourcing on the rise

Beyond maintaining the stability in the relations with our outsourcing partners, we have achieved a slight increase compared to the same period last year. At the end of June 2020, the technology outsourcing business line had a share of 71% of the total turnover of QUALITANCE QBS SA (RON 21.08 million), respectively 71% compared to 62%.



Q technology platform

During the first semester of 2020, we continued developing our own platform of reusable technological components, all the more so as the platform stands as the main engine in the solution we are developing for one of the new clients in the financial sector. The platform consists of an extended library of technological components and covers major development needs - from infrastructure, UI / UX, mobile - iOS and Android to web front-end and back-end.

Considering that the platform's immediate benefits - reducing development time and production costs, have become even more relevant for current and potential customers, continuous development in this area remains a priority.

Mike Parsons's transition to Chief Executive Officer

In May 2020, after 4 years of contribution to the company's most important reinvention and growth stage, Mike Parsons transitioned from Chief Innovation Officer to Chief Executive Officer. In this new management structure, company co-founders Ioan Iacob and Radu Constantinescu remain active members of the Board of Directors, and Radu Constantinescu takes over as Deputy General Manager.

Appointing Mike Parsons as CEO is part of the company's growth strategy of international expansion to which we committed before both our investors and employees. In the Business 5.0 stage, where we build and scale digital businesses, focusing on the rapid development of digital solutions - from 0 to MVP in 10 weeks - including strategy, product design, behavioural psychology, growth marketing and design experience, Mike Parsons has the proven talent and experience to lead our business model internationally.

Upskilling the QUALITANCE team

Upskilling our team is an important objective of our consolidation strategy. For this purpose, we have created our own e-learning platform - [BottomUp Skills](#), through which, starting in April, we offer employees, but also our business and technology community, advanced courses on innovation methodologies and digital tools to help them create valuable digital products and experiences. The courses are subscription-based and available for free in masterclass and podcast formats.

Stability at organizational level

From the first signs of the pandemic, we made it our responsibility to protect our employees, our clients and collaborators. We took social distancing very seriously, supporting the team to work remotely and thus avoid any risks associated with public transportation, infected surfaces and additional stress.

Right at the beginning of the lockdown, we signed a new digital transformation project with a banking client and we had to start collaborating remotely. We were used to working remotely due to our previous projects with clients from the United States and Australia, yet working this way with a Romanian client was a premiere. By offering continuous support, we enabled both teams - ours and the client's - to adapt to the new flow incredibly fast and maintain their productivity.

We stepped in fast and transferred work processes and interactions to the online environment. We intensified our internal communication on all possible channels and we offered the team all the necessary support to help them transition fast to the new way of working. At the same time, we paid attention to the psychological impact that this period has on people and supported our team with moral and logistical initiatives such as recurrent internal adaptation and engagement programs designed to reduce our employees' anxiety and discomfort.

Our concern for the well-being of our employees also shows in not making any staff member redundant. Moreover, at the end of the first semester, the QUALITANCE team reached a number of 160 employees, with 8 more employees than in June 2019.

Conclusions

At the start of the pandemic in Romania, we were kicking off a new banking project. By the end of March, the corporate bonds that we issued in December 2019 were already traded in the Multilateral Trading System of the Bucharest Stock Exchange. In short, the pandemic caught us diligently carrying out the business strategy that we had planned for this year.

2020 turned out to be the year in which the speed of change has reached a maximum point, and QUALITANCE now has the opportunity to help companies move fast, beyond reactivity. Since we operate in the area of technology and digital transformation, our business services have become a priority and our strategy has not changed.

The technology industry, especially the digital transformation, is privileged because all companies need to get digital. Experience design has become an essential component of any digital product or service. Digital experiences that solve major problems are a necessity for all large companies, and the speed of solving these problems has become a major unfair advantage.

Our priority is to help companies switch from "nice-to-have" to "must-have", from fine-tuning to survival - through technology, design, and automation. In support of this priority, we benefit from an extraordinary human capital that is proficient in technology and digital transformation, but also from an accelerated framework -10-week MVP, which we will now be able to leverage even more than before.

In the months ahead, we will continue our consolidation strategy. At the same time, we will keep attending to the needs of our clients and employees, managing the impact that this pandemic might have on them, maintaining transparency and offering them our full support. All this while paying close attention to the macro effect and trying to anticipate economic changes in the market.

Mike PARSONS,
QUALITANCE Chief Executive Officer



1. Economic and financial status

In the first half of 2020 and also at the end of the first semester, the economic environment in Romania and on a global scale was marked by a major crisis, generated by an unexpected, unique pandemic with significant economic implications which, at this point, are quite difficult to quantify.

In order to ensure continuity, QUALITANCE has easily adapted to the situation, implementing a plan of organizational measures designed to overcome the effects of the crisis. Throughout this period, the company focused on its activity and stood by its employees and business partners.

At the level of the QUALITANCE group, all appropriate prevention and safety measures were taken, a flexible work schedule was set in place, and most of the team switched to working remotely.

We have successfully responded to our clients' requests and supported their needs for accelerated digital solutions, providing them with our technologies, frameworks and methodologies. Thus, we have helped companies transfer to the digital environment their most essential interactions at the level of business, product and organization.

During these difficult times that the Covid-19 pandemic has caused at a human, social and economic level, we have focused on providing stability and rapid digital solutions to all our clients and partners. We have supported a series of initiatives for the benefit of the community and offered open access to our own e-learning platform in the field of digital transformation.

Taking into consideration these challenging months, the company's revenues and expenses were affected by the problematic (aggravating) economic environment. At group level, the New York subsidiary was the most affected, being forced to shut down temporarily.

1.1. Profit and loss account

In the first half of 2020, the company focused on adapting to the new economic environment, maintaining existing projects and developing new partnerships. In the second quarter of the year, QUALITANCE started two important new partnerships in the financial and banking industry.

At the end of June 2020, QUALITANCE QBS SA recorded a **total turnover of RON 21.08 million**, a decrease by RON 2.2 million compared to the same period of 2019 (9.6%), which is due to the global pandemic circumstances.

At the level of the company's business lines, technology outsourcing generated 71% of the turnover, amounting to RON 14.87 million in the first semester of 2020. Technology innovation generated 29% of the turnover, with total revenues in the amount of RON 6.21 million at the end of June 2020.

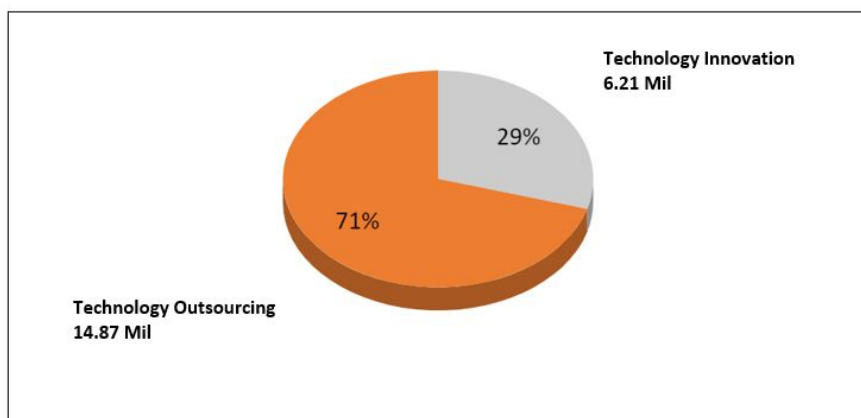


Chart: Turnover categories in June 2020 QUALITANCE QBS SA

Between June 2018 and June 2020, approximately 66% of the company's turnover was generated by technology outsourcing. Technology innovation projects represented on average 34%, their value increasing in 2019 and decreasing in 2020.

The share of revenues obtained by the two business lines in the total turnover for the period June 2018 - June 2020 is illustrated in the chart below.

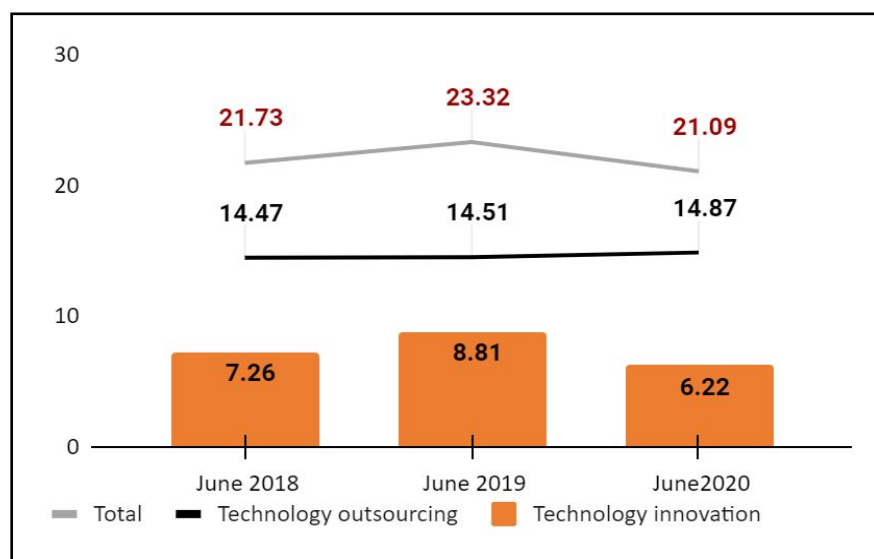


Chart: Evolution of turnover of QUALITANCE QBS SA, June 2018 - June 2020, per business lines (million RON)

At the end of the first semester, the consolidated turnover amounted to a total value of RON 21.12 million, with RON 20.6 million in revenues obtained by QUALITANCE QBS SA, RON 0.5 million by QUALITANCE Australia and RON 21,000 by QUALITANCE US (after eliminating intragroup transactions).

Compared to June 2019, the turnover consolidated at QUALITANCE group level (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) for June 2020 amounted to a total of RON 21.12 million, decreasing by RON 3.46 million (14%) compared to 2019.

The share of revenues obtained by the two business lines at group level within the total consolidated turnover for June 2018 - June 2020 is illustrated in the chart below.

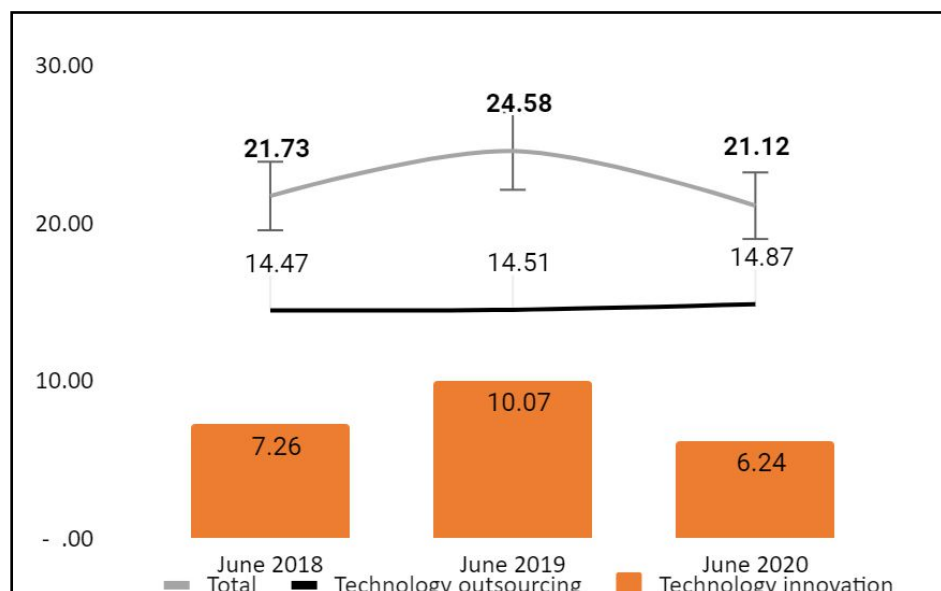


Chart: Evolution of revenues and shares in turnover for the period 2018 - June 2019, at consolidated level, per business lines (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) (million RON)

At the end of June 2020, the **operating expenses** of QUALITANCE QBS S.A. amounted to RON 22.25 million, a decrease of RON 0.73 million (3.2%) compared to 2019, with personnel expenses making up the highest share of their total (54%).

The operating expenses for QUALITANCE QBS SA between June 2018 - June 2020 are detailed in the chart below.

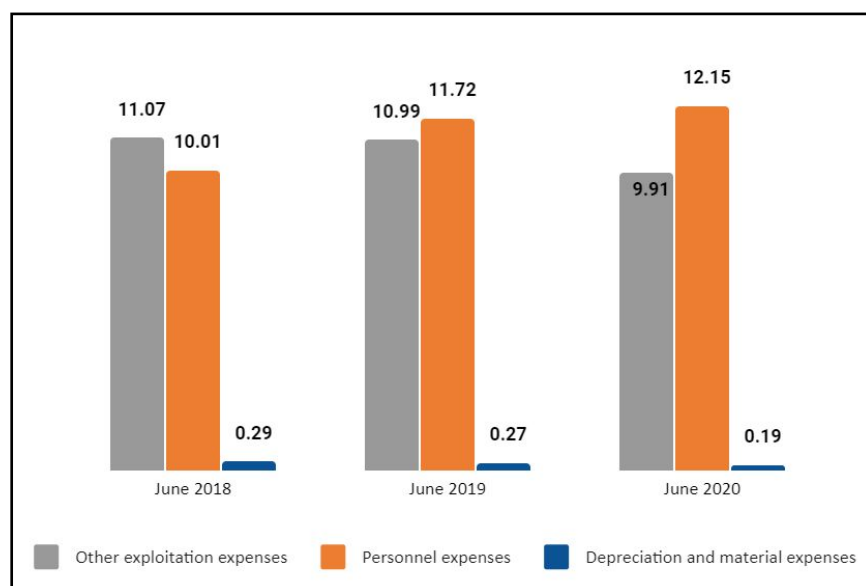


Chart: Structure of operating expenses of QUALITANCE QBS SA, June 2018 - June 2020, (million RON)

The total number of employees of QUALITANCE QBS SA at the end of the first half of 2020 was 160 people, an increase by 8 employees compared to June 2019. During this entire time-frame, especially during the pandemic, no layoffs were made.

The evolution of the number of employees at the level of business lines is described in the chart below.

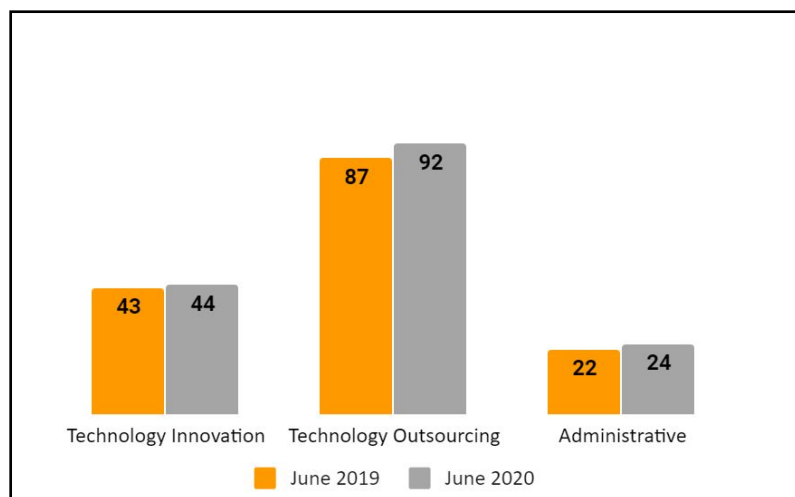


Chart: evolution of the number of employees of Qualitance QBS SA, in June 2019 and June 2020

During the first semester, operating expenses reached a consolidated value of RON 22.86 million, with RON 22.25 million in expenses incurred by QUALITANCE QBS SA, RON 0.4 million in expenses incurred by QUALITANCE Australia and RON 0.13 million in expenses generated by QUALITANCE US (after eliminating intragroup transactions).

The structure of consolidated operating expenses between June 2018 - June 2020 is illustrated in the chart below.

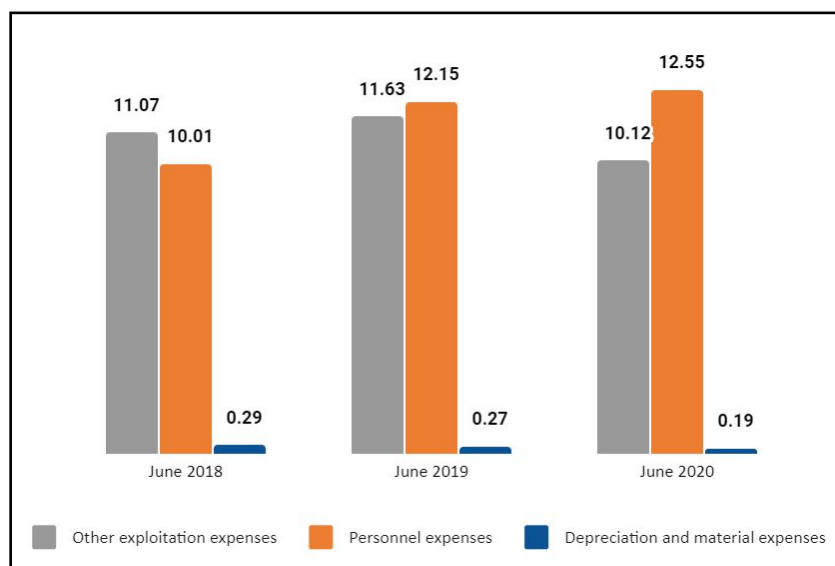


Chart: Structure of the group's operating expenses (QUALITANCE QBS SA, QUALITANCE Australia, QUALITANCE US), June 2018 - June 2020, (million RON)

The financial results obtained by QUALITANCE QBS S.A. during the first semester of 2020 were losses amounting to 0.26 million RON due to an increase in interest expenses. This increase in interest rates is due to the interest resulting from the bond loan, which did not exist at the end of June 2019 (the loan was obtained in December 2019).

The first payment of the coupon to the bondholders was made in the first half of June 2020, whereas the second payment will be made in December 2020.

The net results reported by QUALITANCE QBS SA for the first semester of 2020 are profits amounting to RON 0.21 million, a decrease by RON 1.8 million compared with results of June 2019.

At group level, the consolidated net results (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) for the end of June 2020 were losses amounting to RON 0.38 million. QUALITANCE QBS SA reported profits amounting to RON 0.21 million, whereas QUALITANCE Australia reported losses of RON 0.47 million and QUALITANCE US losses amounting to RON 0.12 million.

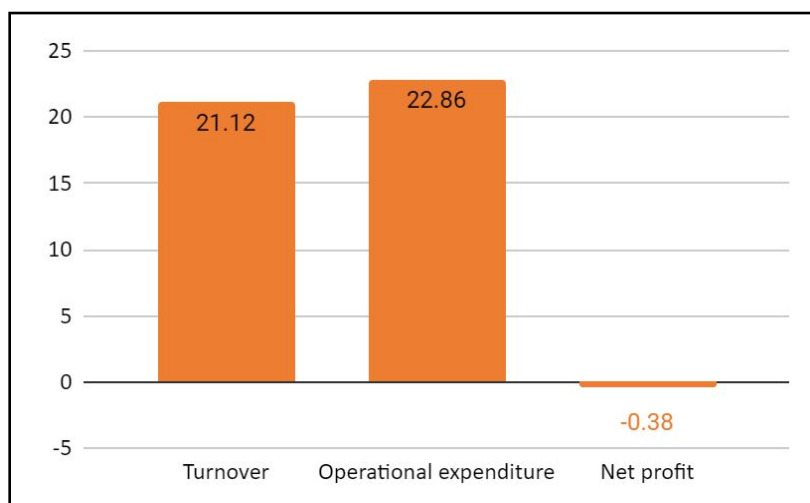


Chart: Consolidated profit and loss account June 2020 (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US); (million RON)

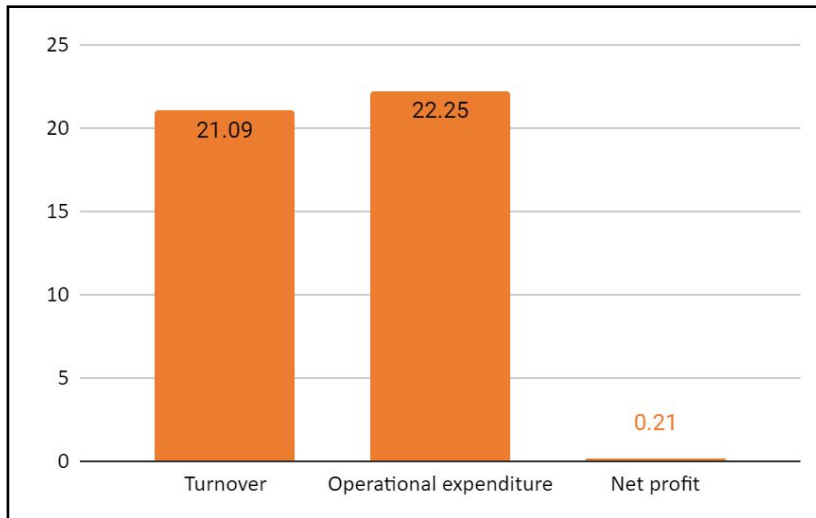


Chart: Consolidated Profit and Loss Account, June 2020, QUALITANCE QBS SA (million RON)

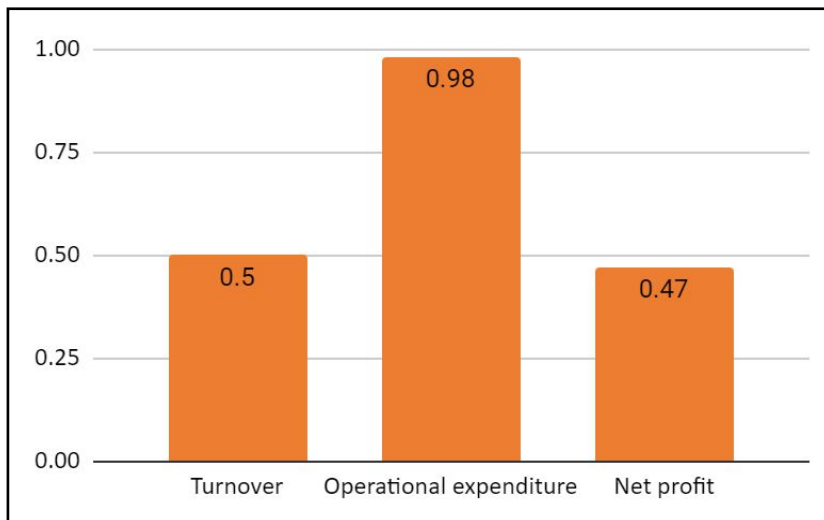


Chart: Consolidated Profit and Loss Account, June 2020, QUALITANCE Australia (million RON)

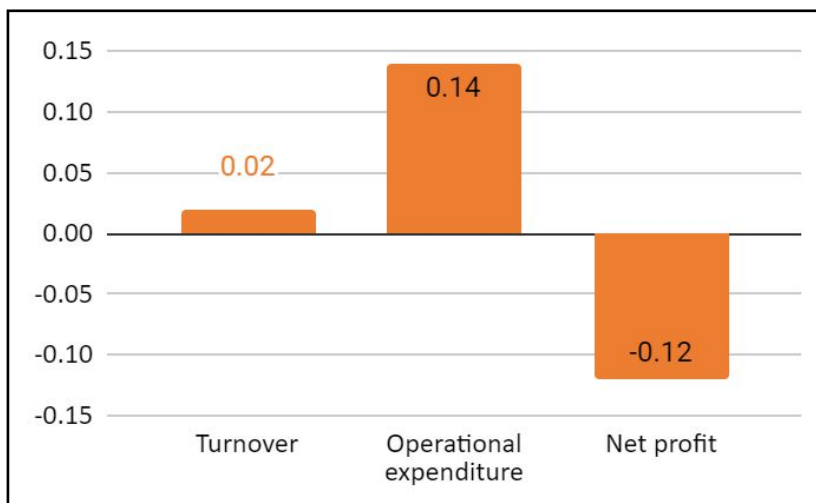


Chart: Consolidated Profit and Loss Account, June 2020, QUALITANCE US (million RON)

1.2. Financial status

In June 2020 QUALITANCE QBS S.A. has total assets amounting to RON 25.10 million, an increase of 39% (RON 7.07 m) compared to June 2019 (RON 18.03 million).

The financial assets of QUALITANCE QBS S.A. amounted to RON 2.11 million, increasing by RON 0.5 million (31.2%) compared to June 2019 (RON 1.61 million), as a result of the investments within the QUALITANCE US branch.

The company reports an increase of RON 1.77 million in stocks, due to the capitalization within unfinished production of the development of reusable technological components, part of a technology platform that QUALITANCE QBS SA wants to use in future projects in 2020.

Current assets also boosted due to the increase of **cash available in bank accounts**, which at the end of June 2020 amounted to RON 5.75 million, an increase of RON 2.58 million (81.3%) compared to June 2019.

At the end of the first semester of 2020, QUALITANCE QBS SA had total debts amounting to RON 21.1 million, increasing by 58% (RON 7.74 million) compared to June 2019. Trade liabilities decreased by RON 0.57 million (13.7%), taking into account a decrease in operating expenses. Financial liabilities increased by RON 6.84 million (76%), due to the loan contracted by the bond issue at end of December 2019.

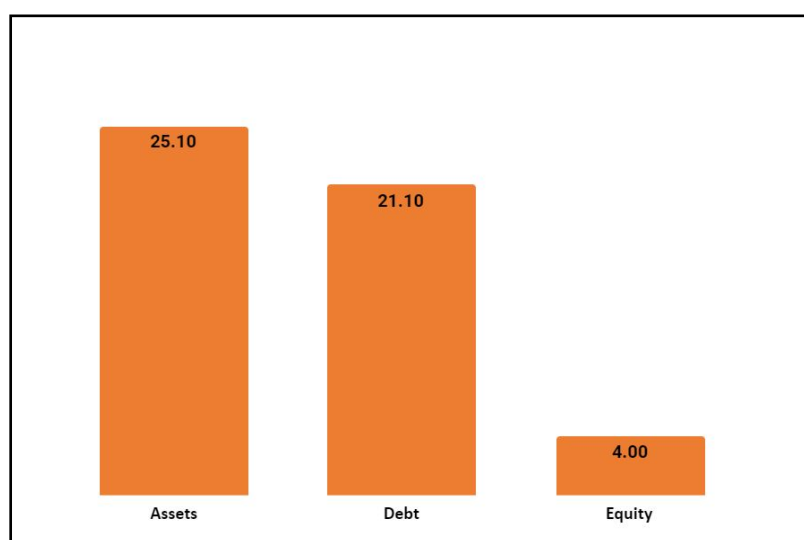


Chart: Financial status of QUALITANCE QBS SA in June 2020 (million RON)

At consolidated level (QUALITANCE QBS S.A., QUALITANCE Australia and QUALITANCE US), the total assets amount to RON 24.41 million. QUALITANCE QBS S.A. contributed with RON 23.68 million, QUALITANCE Australia with RON 0.68 million, and QUALITANCE US with RON 0.05 million (after eliminating intragroup transactions).

The total number of liabilities aggregated at QUALITANCE group level reached a value of RON 21.27 million. QUALITANCE QBS SA generated RON 21.1 million in liabilities, QUALITANCE Australia generated RON 0.13 million and QUALITANCE US generated RON 37.000 (after eliminating intragroup transactions).

At the end of 2019, the consolidated equity (net asset accounting value) amounted to RON 3.14 million, with QUALITANCE QBS SA accounting for RON 4 million, QUALITANCE US accounting for RON -0.41 million and QUALITANCE Australia for RON -0.45 million.

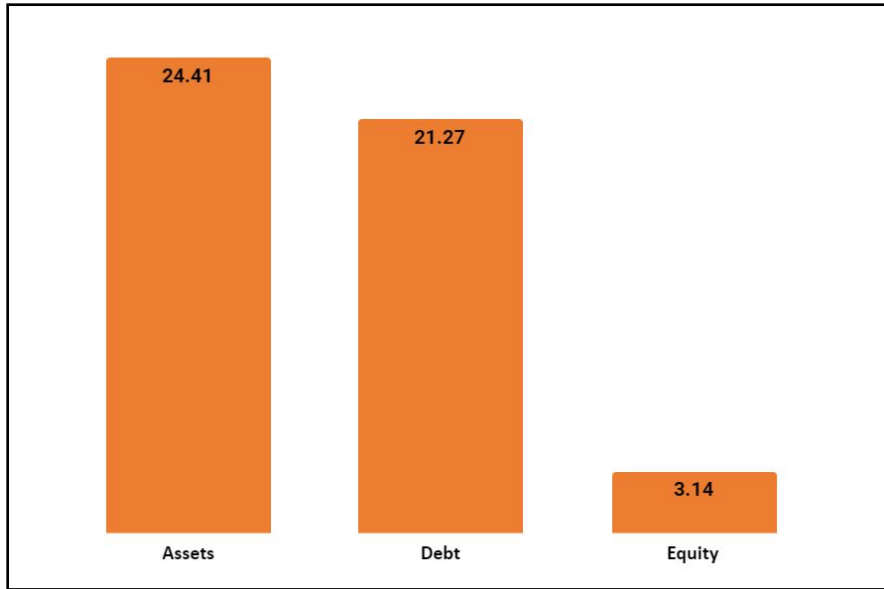


Chart: Consolidated financial status at group level (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) in June 2020 (million RON)

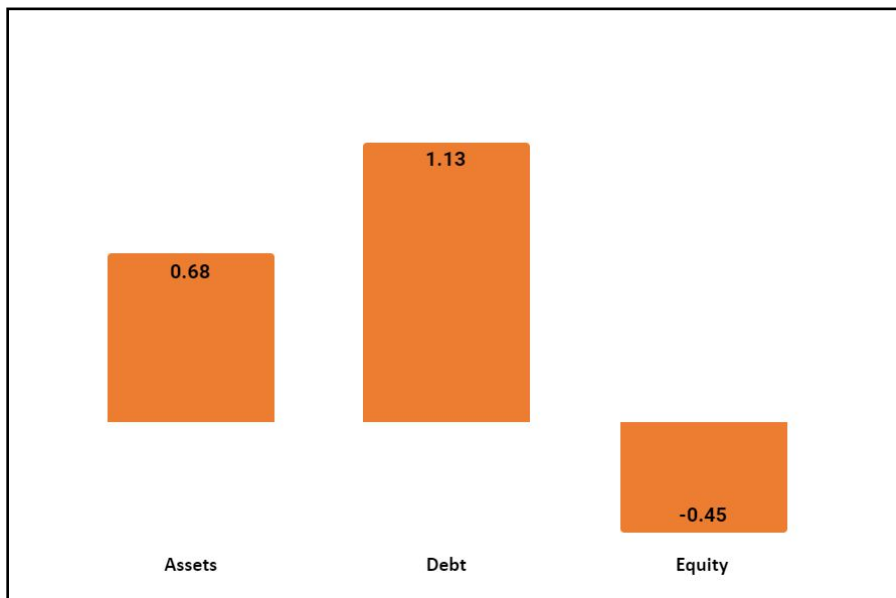


Chart: Financial status of QUALITANCE Australia in June 2020 (million RON)

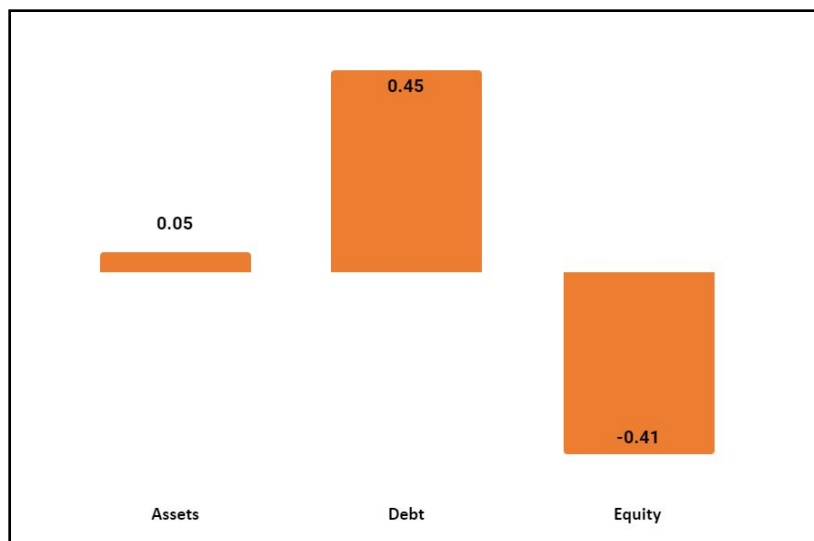


Chart: Financial status of QUALITANCE US in June 2020 (million RON)

According to the research and analysis company [International Data Corporation \(IDC\)](#), under the circumstances of the novel coronavirus pandemic, the Romanian IT market will experience a drawback in 2020, at least in the first part of this year. Even if at this moment it is difficult to anticipate the exact level of impact on several sectors, it is clear that the IT market will not be exempt from a slowdown, especially in the first half of 2020. An immediate impact on the market is represented by postponing acquisitions for the implementation of hardware and software solutions which lack urgency.

At the end of 2019, the software and services market in Romania was estimated at approximately 1.1 billion euros, while exports were estimated at 5.3 billion euros, according to data from the Employers' Association of the Software and Services Industry - *Asociatia Patronala a Industriei de Software si Servicii* - ([ANIS](#)). The impact of the crisis caused by the novel coronavirus is also felt in the IT industry, even if at the time a significant number of employees in companies, but also in the education system and administration have started working remotely. In this new reality, standards such as remote work, digitization, and process automation will be a priority. Many companies have abruptly discontinued various activities, and investments in technology so far have helped companies not to be severely affected in terms of productivity.

QUALITANCE focuses its technology services on digitizing and automating work processes, helping companies quickly transfer their essential interactions with employees and customers from the analog to digital environment and thus successfully cope with the social and economic constraints generated by the novel coronavirus pandemic.

2. Analysis of the issuer's activity

2.1. Presentation and analysis of trends, elements, events or uncertainty factors that affect or could affect the liquidity of the company, compared to the same period last year.

Compared to the first half of 2019, the first semester of 2020 was marked by unfavorable economic conditions, generated by the global pandemic. At the time of this report, the pandemic context is further developing, which means that many scenarios are possible in the months ahead. QUALITANCE management will continue to take all the necessary measures to mitigate the negative effects that the pandemic context might have on the company.

To measure the company's ability to pay short-term debt using available current assets, two financial rates are used: current liquidity and fast liquidity ratio.

Please find below the the values and evolution of these two rates:

Liquidity rates	JUNE 2018	JUNE 2019	JUNE 2020
Current assets (a)	12,273,708	15,493,139	21,889,322
Current debts (b)	11,708,394	13,152,635	13,041,183
Current liquidity ratio (a/b)	104.83%	117.79%	167.85%
Current assets - stocks (a)	11,200,403	13,892,076	18,519,518
Current debts (b)	11,708,394	13,152,635	13,041,183
Fast liquidity ratio (a / b)	95.66%	105.62%	142.01%

Table: Evolution of current and fast liquidity ratios of Qualitance QBS SA between June 2018 - June 2020

In the first half of the year 2020, we have experienced an increase in liquidity rates, mainly due to the increase in bank availability, as a result of obtaining the bond loan.

2.2. Presentation and analysis of the effects on the issuer's financial situation of all capital expenses, current or anticipated (specifying the purpose and sources of financing of these expenses), compared to the same period last year

The company's goal for 2020 is to continue the strategy of nurturing the team and its skills, developing its own technology platforms. This year we focus on maintaining and expanding the portfolio with new clients, especially in the financial and energy sector, we aim to capitalize on those business models that best define us and create value for our customers.

The investment plan for 2020 targets the following:

- Acquisition of IT resources: upgrade of software and IT infrastructure for internal use
- Development of the services provided to our partners
- Development of proprietary technology platform
- Updating the company website to ensure transparency in our communication to investors and easy access to information resources

In support of the aforementioned investments, we will employ the previously contracted external financing sources (i.e. the bank loan existing in June 2019 and the loan obtained in December 2019 following the corporate bond issue) as well as own financial resources.

In these challenging times at human, social and economic levels, we focus on supporting a series of initiatives designed to benefit the community and providing stability and quick digital solutions for all our customers and partners.

2.3. Presentation and analysis of events, transactions, economic changes that significantly affect revenues of core business. Specifying the extent to which the revenues of each identified item were affected. Comparison to Similar Period Last Year

The economic environment this year is severely affected by the global pandemic. This unfavorable climate also had a slight impact on QUALITANCE, leading to a 9.6% decrease in turnover and implicitly in the financial result compared to the previous year.

The company management is continuously monitoring and analyzing economic developments, in order to prevent and eliminate possible events with a negative impact on the company's activity. We are also investing effort in gaining new clients, so that we can mitigate the impact on the financial results of Qualitance QBS SA and at group level.



3. Changes affecting the issuer's capital and administration

3.1. Description of the cases in which the issuer was unable to comply with its financial obligations during the respective period

Although the first semester has been a difficult period, the company succeeded in meeting its financial obligations.

3.2. Description of any change regarding the rights of the holders of securities issued by the issuer

There are no changes regarding the rights of the holders of securities issued by the company.



4. Financial and accounting status

Summary of the individual financial status / balance sheet of QUALITANCE QBS SA
between June 2018 - June 2020

BALANCE SHEET (RON)	JUNE 2018 not audited	JUNE 2019 audited	JUNE 2020 not audited
Total amount non-current assets	1,698,378	2,315,180	2,507,830
Tangible assets	1,035,997	645,941	365,716
Intangible assets	61,587	59,211	29,272
Financial assets	600,794	1,610,028	2,112,842
Total Current Assets	12,402,696	15,710,455	22,591,933
INVENTORY	1,073,305	1,601,063	3,369,804
Trade receivables and other receivables	8,811,506	10,720,751	12,769,183
Cash at hand and in bank	2,388,897	3,171,325	5,750,335
Prepayments	128,988	217,316	702,611
Total Assets	14,101,074	18,025,635	25,099,763
Commercial liabilities	3,684,650	4,184,656	4,756,737
Financial liabilities	8,278,585	9,015,233	15,853,622
Provision	0	157,543	490,039
TOTAL LIABILITIES	11,963,235	13,357,432	21,100,398
Share capital	100,000	100,000	100,000
Result carried forward		1,335,490	2,360,690
Profit distribution			
Current profit / loss	1,314,716	2,018,155	212,047
Other reserves	723,123	1,214,558	1,326,628
Total equity capital	2,137,839	4,668,203	3,999,365
Total equity capital and liabilities	14,101,074	18,025,635	25,099,763

Summary of individual financial results / profit and loss account of QUALITANCE QBS SA
between June 2018 - June 2020

PROFIT AND LOSS ACCOUNT (RON)	JUNE 2018 not audited	JUNE 2019 audited	JUNE 2020 not audited
Total operating revenue	22,897,148	25,298,327	22,717,693
Turnover	21,730,258	23,322,050	21,087,626
Other operating income	1,166,890	1,976,277	1,630,067
Total operating expenses	21,377,535	22,977,040	22,245,093
Expenditures on raw materials and materials	24,627	30,691	19,747
Expenses related to commodities (cost of commodities sold)	3,277	0	0
Personnel-related expenses	10,014,759	11,718,497	12,152,696
Value adjustments on tangible and intangible assets	263,737	236,392	165,314
OTHER OPERATING EXPENSES	11,071,135	10,991,460	9,907,336
Operating result	1,519,613	2,321,287	472,600
Financial Revenues	215,672	256,257	446,770
Interest revenues	412	1,343	6,001
Other financial revenues	215,260	254,914	440,769
Financial Expenses	186,581	230,088	707,323
Interest expenses	24,864	62,302	272,823
Other financial expenses	161,717	167,786	434,500
Financial result	29,091	26,169	-260,553
Gross result	1,548,704	2,347,456	212,047
Profit tax	233,988	329,301	0
NET RESULT	1,314,716	2,018,155	212,047

Summary of the financial position / consolidated balance sheet for the QUALITANCE group (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) between June 2018 - June 2020.

BALANCE SHEET (RON)	JUNE 2018 not audited	JUNE 2019 Consolidated/ not audited	JUNE 2020 Consolidated/ not audited
Total amount non-current assets	1,698,378	2,315,180	2,507,830
Tangible assets	1,035,997	645,941	365,716
Intangible assets	61,587	59,211	29,272
Financial assets	600,794	1,610,028	2,112,842
Total Current Assets	12,402,696	16,637,447	21,900,958
INVENTORY	1,073,305	1,601,063	3,369,804
Trade receivables and other receivables	8,811,506	11,096,558	11,640,090
Cash at hand and in bank	2,388,897	3,722,510	6,176,456
Prepayments	128,988	217,316	714,608
Total Assets	14,101,074	18,952,627	24,408,788
Commercial liabilities	3,684,650	4,966,921	4,926,851
Financial liabilities	8,278,585	9,015,233	15,853,622
Provision	0	157,543	490,039
TOTAL LIABILITIES	11,963,235	14,139,697	21,270,512
Share capital	100,000	128,706	128,706
Result carried forward		1,335,490	2,060,126
Profit distribution		0	0
Current profit / loss	1,314,716	2,134,176	-377,183
Other reserves	723,123	1,214,558	1,326,628
Total equity capital	2,137,839	4,812,930	3,138,276
Total equity capital and liabilities	14,101,074	18,952,627	24,408,788

Summary of consolidated financial results / profit and loss account of the QUALITANCE group (QUALITANCE QBS SA, QUALITANCE Australia and QUALITANCE US) between June 2018 - June 2020

PROFIT AND LOSS ACCOUNT (RON)	JUNE 2018 not audited	JUNE 2019 Consolidated/ not audited	JUNE 2020 Consolidated/ not audited
Total operating revenue	22,897,148	26,558,409	22,745,435
Turnover	21,730,258	24,582,132	21,115,368
Other operating income	1,166,890	1,976,277	1,630,067
Total operating expenses	21,377,535	24,073,970	22,862,065
Expenditures on raw materials and materials	24,627	30,691	19,747
Expenses related to commodities (cost of commodities sold)	3,277	0	0
Personnel-related expenses	10,014,759	12,150,120	12,542,786
Value adjustments on tangible and intangible assets	263,737	265,289	194,360
OTHER OPERATING EXPENSES	11,071,135	11,627,870	10,105,172
Operating result	1,519,613	2,484,439	-116,630
Financial Revenues	215,672	256,257	446,770
Interest revenues	412	1,343	6,001
Other financial revenues	215,260	254,914	440,769
Financial Expenses	186,581	230,088	707,323
Interest expenses	24,864	62,302	272,823
Other financial expenses	161,717	167,786	434,500
Financial result	29,091	26,169	-260,553
Gross result	1,548,704	2,510,608	-377,183
Profit tax	233,988	376,432	0
NET RESULT	1,314,716	2,134,176	-377,183

Summary of the individual financial position / balance sheet for QUALITANCE
Australia and QUALITANCE US for June 2020

BALANCE SHEET (RON)	JUNE 2020 QUALITANCE Australia not audited	JUNE 2020 QUALITANCE US not audited
Total amount non-current assets	-	-
Tangible assets		
Intangible assets		
Financial assets		
Total Current Assets	679,123	47,845
INVENTORY		
Trade receivables and other receivables	288,850	
Cash at hand and in bank	378,276	47,845
Prepayments	11,997	
Total Assets	679,123	47,845
Commercial liabilities	1,134,018	454,039
Financial liabilities		
Provision		
TOTAL LIABILITIES	1,134,018	454,039
Share capital	28,706	
Result carried forward	-11,585	-288,979
Profit distribution		
Current profit / loss	-472,016	-117,214
Other reserves		
Total equity capital	(454,895)	(406,193)
Total equity capital and liabilities	679,123	47,845

Summary of individual financial results / profit and loss account of QUALITANCE
Australia and QUALITANCE US for June 2020

PROFIT AND LOSS ACCOUNT (RON)	JUNE 2020 QUALITANCE Australia not audited	JUNE 2020 QUALITANCE US not audited
Total operating revenue	504,579	21,850
Turnover	504,579	21,850
Other operating income		
Total operating expenses	976,595	139,064
Expenditures on raw materials and materials		
Expenses related to commodities (cost of commodities sold)		
Personnel-related expenses	324,663	65,427
Value adjustments on tangible and intangible assets	29,046	
OTHER OPERATING EXPENSES	622,886	73,637
Operating result	-472,016	-117,214
Financial Revenues		
Interest revenues		
Other financial revenues		
Financial Expenses		
Interest expenses		
Other financial expenses		
Financial result		
Gross result	-472,016	-117,214
Profit tax		
NET RESULT	-472,016	-117,214

Signatures and appendices

Constantinescu Radu, as Deputy General Manager of the Company, states that, to his knowledge, the current half-year accounting report that has been prepared in accordance with applicable accounting standards, provides a correct and consistent picture of the assets, liabilities, financial status, profit and loss account and losses of the Issuer and that this report presents correct and complete information about the Issuer.

RADU CONSTANTINESCU

Deputy General Manager and Chairman of the Board of Directors QUALITANCE QBS SA



APPENDICES



APPENDIX 1. The unaudited individual financial statements of QUALITANCE QBS SA as of June 30th, 2020

Bifati numai dacă este cazul: <input type="checkbox"/> Mari Contribuabili care depun bilanțul la București <input type="checkbox"/> Sucursala <input type="checkbox"/> GE-grupuri de interes economic <input type="checkbox"/> Activ net mai mic de 1/2 din valoarea capitalului subscris		S1027_A1.0.0 03.08.2020 Tip situație financiară: B5 <input type="radio"/> An <input checked="" type="radio"/> Semestru Anul 2020 Suma de control 100.000										
Entitatea: QUALITANCE QBS SA												
Adresa	Județ	Sector	Localitate									
	București	Sector 5	BUCUREȘTI									
Strada	Nr.	Bloc	Scara									
	DR STAIKOVICI	2										
		Ap.	Telefon									
			0724543884									
Număr din registrul comerțului		Cod unic de înregistrare										
J40/265/2007		2 0 4 3 8 4 1 3										
Forma de proprietate												
35-Societati cu raspundere limitata												
Activitatea preponderenta (cod si denumire clasa CAEN)												
6201 Activități de realizare a soft-ului la comandă (software orientat client)												
Activitatea preponderenta efectiv desfasurata (cod si denumire clasa CAEN)												
6201 Activități de realizare a soft-ului la comandă (software orientat client)												
Raportari contabile semestriale												
<input checked="" type="radio"/> Entități mijlocii, mari și entități de interes public <input type="radio"/> Entități mici <input type="radio"/> Microentități												
<input type="checkbox"/> Entități de interes public ? <input type="checkbox"/> 1. entitățile care au optat pentru un exercițiu financiar diferit de anul calendaristic, cf.art. 27 din Legea contabilității nr. 82/1991												
Raportare contabilă la data de 30.06.2020 întocmită de entitățile cărora le sunt incidente Reglementările contabile privind situațiile financiare anuale individuale și situațiile financiare anuale consolidate, aprobate prin OMFP nr. 1.802/2014, cu modificările și completările ulterioare, coroborat cu art.3 din OMFP nr. 2.206/ 2020 și care în exercițiul financiar precedent au înregistrat o cifră de afaceri mai mare de 220.000 lei. F10 - SITUAȚIA ACTIVELOR, DATORIILOR ȘI CAPITALURILOR PROPRII F20 - CONȚINUTUL DE PROFIT ȘI PIERDERE F30 - DATE INFORMATIVE												
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%;">Indicatori :</td> <td style="width: 40%;">Capitaluri – total</td> <td style="width: 40%; text-align: right;">3.999.365</td> </tr> <tr> <td></td> <td>Capital subscris</td> <td style="text-align: right;">100.000</td> </tr> <tr> <td></td> <td>Profit/ pierdere</td> <td style="text-align: right;">212.047</td> </tr> </table>				Indicatori :	Capitaluri – total	3.999.365		Capital subscris	100.000		Profit/ pierdere	212.047
Indicatori :	Capitaluri – total	3.999.365										
	Capital subscris	100.000										
	Profit/ pierdere	212.047										
ADMINISTRATOR,		INTOCMIT,										
Numele și prenumele		Numele și prenumele										
CONSTANTINESCU RADU		ACCOUNTING TEAM										
Semnătura		Calitatea										
		22-PERSONE JURIDICE AUTORIZATE, MEMBRE CECCAR										
Semnătura		Semnătura										
		Nr.de înregistrare în organismul profesional										
		13466										
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="border: 1px solid black; padding: 5px;"> Bianca-Ramona Bungeteanu <small>Semnat digital de Bianca-Ramona Bungeteanu Data: 2020.08.21 15:20:23 +03'00'</small> <small>Semnătura electronica</small> </div> <div style="border: 1px solid black; padding: 5px; width: 150px; text-align: center;"> Formular VALIDAT </div> </div>												

F10 - pag. 1

SITUAȚIA ACTIVELOR, DATORIILOR ȘI CAPITALURILOR PROPRII

Cod 10

la data de 30.06.2020

- lei -

Denumirea elementului	Nr. rd.	Sold la:	
		01.01.2020	30.06.2020
(formulele de calcul se referă la Nr.rd. din col.8)			
A	B	1	2
A. ACTIVE IMOBILIZATE			
I. IMOBILIZĂRI NECORPORALE (ct.201+203+205+206+207+4094+208-280-290-4904)	01	38.513	29.272
II. IMOBILIZĂRI CORPORALE(ct.211+212+213+214+215+216+217+223+224+227+231+235+4093-281-291-2931-2935-4903)	02	499.654	365.716
III. IMOBILIZĂRI FINANCIARE (ct.261+262+263+265+267* - 296*)	03	2.049.783	2.112.842
ACTIVE IMOBILIZATE - TOTAL (rd. 01 + 02 + 03)	04	2.587.950	2.507.830
B. ACTIVE CIRCULANTE			
I. STOCURI (ct.301+302+303+321+322+/-308+323+326+327+328+331+332+341+345+346+347+/-348+351+354+356+357+358+361+/-368+371+/-378+381+/-388+4091-391-392-393-394-395-396-397-398- din ct.4428-4901)	05	1.893.366	3.369.804
II. CREANȚE			
1. (ct.267*-296*+4092+411+413+418+425+4282+431**+436**+437**+4382+441**+4424+din ct.4428**+444**+445+446**+447**+4482+451**+453**+456**+4582+461+4662+473** - 491 - 495 - 496 - 4902 +5187)	06	12.248.934	12.769.183
2. Creanțe reprezentând dividende repartizate în cursul exercițiului financiar (ct. 463)	07	0	0
TOTAL (rd. 06a+06b)	08	12.248.934	12.769.183
III. INVESTIȚII PE TERMEN SCURT (ct.501+505+506+507+ 508*+5113+5114-591-595-596-598)	09	0	0
IV. CASA ȘI CONTURI LA BĂNCI (ct.508* + 5112+512+531+532+541+542)	10	7.086.619	5.750.335
ACTIVE CIRCULANTE - TOTAL (rd. 05 + 06 + 07 + 08)	11	21.228.919	21.889.322
C. CHELTUIELI ÎN AVANS (ct. 471) (rd.11+12)	12	544.646	702.611
Sume de reluat într-o perioadă de până la un an (ct. 471*)	13	544.646	702.611
Sume de reluat într-o perioadă mai mare de un an (ct. 471*)	14	0	0
D. DATORII: SUMELE CARE TREBUIE PLĂTITE ÎNTR-O PERIOADĂ DE PÂNĂ LA UN AN (ct.161+162+166+167+168-169+269+401+403+404+405+408+419+421+423+424+426+427+4281+431***+436***+437***+4381+441***+4423+4428***+444***+446***+ 447***+4481+451***+453***+455+456***+457+4581+462+4661+473***+509+5186+519)	15	11.046.321	13.041.183
E. ACTIVE CIRCULANTE NETE/DATORII CURENTE NETE (rd.09+11-13-20-23-26)	16	10.727.244	9.550.750
F. TOTAL ACTIVE MINUS DATORII CURENTE (rd.04 +12+14)	17	13.315.194	12.058.580
G. DATORII:SUMELE CARE TREBUIE PLATITE ÎNTR-O PERIOADA MAI MARE DE UN AN (ct.161+162+166+167+168-169+269+401+403+404+405+408+419+421+423+424+426+427+4281+431***+436***+437***+4381+441***+4423+4428***+444***+446***+ 447***+4481+451***+453***+455+456***+4581+462+4661+473***+509+5186+519)	18	7.168.950	7.569.176
H. PROVIZIOANE (ct. 151)	19	798.926	490.039
I. VENITURI ÎN AVANS (rd. 19 + 22 + 25 + 28)	20	0	0
1. Subvenții pentru investiții (ct. 475), (rd.20+21)	21	0	0
Sume de reluat într-o perioadă de până la un an (ct. 475*)	22	0	0
Sume de reluat într-o perioadă mai mare de un an (ct. 475*)	23	0	0
2. Venituri înregistrate în avans (ct. 472) (rd.23+24)	24	0	0

		F10 - pag. 2		
Sume de reluat într-o perioadă de până la un an (ct. 472*)	25	23	0	0
Sume de reluat într-o perioadă mai mare de un an (ct. 472*)	26	24	0	0
3. Venituri în avans aferente activelor primite prin transfer de la clienți (ct. 478) (rd.26+27)	27	25	0	0
Sume de reluat într-o perioadă de până la un an (ct. 478*)	28	26	0	0
Sume de reluat într-o perioadă mai mare de un an (ct. 478*)	29	27	0	0
Fondul comercial negativ (ct.2075)	30	28	0	0
J. CAPITAL ȘI REZERVE				
I. CAPITAL (rd. 30+31+32+33+34)	31	29	100.000	100.000
1. Capital subscris vărsat (ct. 1012)	32	30	100.000	100.000
2. Capital subscris nevărsat (ct. 1011)	33	31	0	0
3. Patrimoniul regiei (ct. 1015)	34	32	0	0
4. Patrimoniul institutelor naționale de cercetare-dezvoltare (ct. 1018)	35	33	0	0
5. Alte elemente de capitaluri proprii (ct. 1031)	36	34	0	0
II. PRIME DE CAPITAL (ct. 104)	37	35	0	0
III. REZERVE DIN REEVALUARE (ct. 105)	38	36	0	0
IV. REZERVE (ct.106)	39	37	1.246.185	1.326.628
Acțiuni proprii (ct. 109)	40	38	0	0
Câștiguri legate de instrumentele de capitaluri proprii (ct. 141)	41	39	0	0
Pierderi legate de instrumentele de capitaluri proprii (ct. 149)	42	40	0	0
V. PROFITUL SAU PIERDEREA REPORTAT(Ă)	43	41	1.335.490	2.360.690
SOLD C (ct. 117)	44	42	0	0
VI. PROFITUL SAU PIERDEREA LA SFÂRȘITUL PERIOADEI DE RAPORTARE				
SOLD C (ct. 121)	45	43	2.697.269	212.047
SOLD D (ct. 121)	46	44	0	0
Repartizarea profitului (ct. 129)	47	45	31.626	0
CAPITALURI PROPRII - TOTAL (rd. 29+35+36+37-38+39-40+41-42+43-44-45)	48	46	5.347.318	3.999.365
Patrimoniul public (ct. 1016)	49	47	0	0
Patrimoniul privat (ct. 1017) r)	50	48	0	0
CAPITALURI - TOTAL (rd. 46+47+48) (rd.04+09+10-13-16-17-18)	51	49	5.347.318	3.999.365

Suma de control F10 : 263028454 / 779427504

*) Conturi de repartizat după natura elementelor respective.
 **) Solduri debitoare ale conturilor respective.
 ***) Solduri creditoare ale conturilor respective.

1) Se va completa de către entitățile cărora le sunt incidente prevederile Ordinului ministrului finanțelor publice și al ministrului delegat pentru buget nr. 668/2014 pentru aprobarea Precizărilor privind întocmirea și actualizarea inventarului centralizat al bunurilor imobile proprietate privată a statului și a drepturilor reale supuse inventarierii, cu modificările și completările ulterioare.

ADMINISTRATOR,

Numele și prenumele

CONSTANTINESCU RADU

Semnătura _____

Formular
VALIDAT**INTOCMIT,**

Numele și prenumele

ACCOUNTING TEAM

Calitatea

22-PERSONE JURIDICE AUTORIZATE, MEMBRE CECCAR

Semnătura _____

Nr.de înregistrare în organismul profesional:

13466

CONTUL DE PROFIT ȘI PIERDERE

la data de 30.06.2020

Cod 20

- lei -

Denumirea indicatorilor	Nr. rd.	Realizari aferente perioadei de raportare	
		01.01.2019- 30.06.2019	01.01.2020- 30.06.2020
(formulele de calcul se refera la Nr.rd. din col.B)			
A	B	1	2
1. Cifra de afaceri netă (rd. 02+03-04+06)	01	23.322.050	21.087.626
Producția vândută (ct.701+702+703+704+705+706+708)	02	23.367.378	21.136.268
Venituri din vânzarea mărfurilor (ct. 707)	03	0	0
Reduceri comerciale acordate (ct. 709)	04	45.328	48.642
Venituri din dobânzi înregistrate de entitățile radiate din Registrul general și care mai au în derulare contracte de leasing (ct.766*)	05		
Venituri din subvenții de exploatare aferente cifrei de afaceri nete (ct.7411)	06	0	0
2. Venituri aferente costului producției în curs de execuție (ct.711+712)			
Sold C	07	1.593.229	1.476.688
Sold D	08	0	0
3. Venituri din producția de imobilizări necorporale și corporale (ct.721+ 722)	09	0	0
4. Venituri din reevaluarea imobilizărilor corporale (ct. 755)	10	0	0
5. Venituri din producția de investiții imobiliare (ct. 725)	11	0	0
6. Venituri din subvenții de exploatare (ct. 7412 + 7413 + 7414 + 7415 + 7416 + 7417 + 7419)	12	0	0
7. Alte venituri din exploatare (ct.751+758+7815)	13	383.048	153.379
-din care, venituri din subvenții pentru investiții (ct.7584)	14	0	0
-din care, venituri din fondul comercial negativ (ct.7815)	15	6.333	0
VENITURI DIN EXPLOATARE – TOTAL (rd. 01+07-08+09+10+11+12+13)	16	25.298.327	22.717.693
8. a) Cheltuieli cu materiile prime și materialele consumabile (ct.601+602)	17	30.691	19.747
Alte cheltuieli materiale (ct.603+604+606+608)	18	29.385	47.186
b) Alte cheltuieli externe (cu energie și apă)(ct.605)	19	26.883	27.154
c) Cheltuieli privind mărfurile (ct.607)	20	0	0
Reduceri comerciale primite (ct. 609)	21	25.775	26.579
9. Cheltuieli cu personalul (rd. 23+24)	22	11.718.497	12.152.696
a) Salarii și indemnizații (ct.641+642+643+644)	23	11.449.235	11.881.367
b) Cheltuieli cu asigurările și protecția socială (ct.645+646)	24	269.262	271.329
10.a) Ajustări de valoare privind imobilizările corporale și necorporale (rd. 26- 27)	25	236.392	165.314
a.1) Cheltuieli (ct.6811+6813+6817+ din ct.6818)	26	236.392	165.314
a.2) Venituri (ct.7813 + din ct.7818)	27	0	0
b) Ajustări de valoare privind activele circulante (rd. 29 - 30)	28	4.221	-74.959

F20 - pag. 2				
b.1) Cheltuieli (ct.654+6814 + din ct.6818)	28	29	4.221	2.419
b.2) Venituri (ct.754+7814 + din ct.7818)	29	30	0	77.378
11. Alte cheltuieli de exploatare (rd. 32 la 37)	30	31	11.314.900	10.243.421
11.1. Cheltuieli privind prestațiile externe (ct.611+612+613+614+615+621+622+623+624+625+626+627+628)	31	32	11.198.446	10.155.763
11.2. Cheltuieli cu alte impozite, taxe și vărsăminte asimilate; cheltuieli reprezentând transferuri și contribuții datorate în baza unor acte normative speciale(ct. 635 + 6586*)	32	33	75.182	85.384
11.3. Cheltuieli cu protecția mediului înconjurător (ct. 652)	33	34	0	0
11.4 Cheltuieli din reevaluarea imobilizărilor corporale (ct. 655)	34	35	0	0
11.5. Cheltuieli privind calamitățile și alte evenimente similare (ct. 6587)	35	36	0	0
11.6. Alte cheltuieli (ct.651+ 6581+ 6582 + 6583 + 6584 + 6588)	36	37	41.272	2.274
— Cheltuieli cu dobânzile de refinanțare înregistrate de entitățile radiate din Registrul general și care mai au în derulare contracte de leasing (ct.666*)		38		
Ajustări privind provizioanele (rd. 40 - 41)	37	39	-358.154	-308.887
- Cheltuieli (ct.6812)	38	40	0	0
- Venituri (ct.7812)	39	41	358.154	308.887
CHELTUIELI DE EXPLOATARE – TOTAL (rd. 17 la 20 + 21+22+25+28+31 + 39)	40	42	22.977.040	22.245.093
PROFITUL SAU PIERDEREA DIN EXPLOATARE:				
- Profit (rd. 16 + 42)	41	43	2.321.287	472.600
- Pierdere (rd. 42 - 16)	42	44	0	0
12. Venituri din interese de participare (ct.7611+7612+7613)	43	45	0	0
- din care, veniturile obținute de la entitățile afiliate	44	46	0	0
13. Venituri din dobânzi (ct. 766)	45	47	1.343	6.001
- din care, veniturile obținute de la entitățile afiliate	46	48	0	0
14. Venituri din subvenții de exploatare pentru dobânda datorată (ct. 7418)	47	49	0	0
15. Alte venituri financiare (ct.762+764+765+767+768+7615)	48	50	254.914	440.769
- din care, venituri din alte imobilizări financiare (ct. 7615)	49	51	0	0
VENITURI FINANCIARE – TOTAL (rd. 45+47+49+50)	50	52	256.257	446.770
16. Ajustări de valoare privind imobilizările financiare și investițiile financiare deținute ca active circulante (rd. 54 - 55)	51	53	0	0
- Cheltuieli (ct.686)	52	54	0	0
- Venituri (ct.786)	53	55	0	0
17. Cheltuieli privind dobânzile (ct.666)	54	56	62.302	272.823
- din care, cheltuielile în relația cu entitățile afiliate	55	57	0	0
18. Alte cheltuieli financiare (ct.663+664+665+667+668)	56	58	167.786	434.500
CHELTUIELI FINANCIARE – TOTAL (rd. 53+56+58)	57	59	230.088	707.323
PROFITUL SAU PIERDEREA FINANCIAR(Ă):				
- Profit (rd. 52 - 59)	58	60	26.169	0
- Pierdere (rd. 59 - 52)	59	61	0	260.553

			F20 - pag. 3	
VENITURI TOTALE (rd. 16 + 52)	60	62	25.554.584	23.164.463
CHELTUIELI TOTALE (rd. 42 + 59)	61	63	23.207.128	22.952.416
19. PROFITUL SAU PIERDEREA BRUT(Ă):				
- Profit (rd. 62 - 63)	62	64	2.347.456	212.047
- Pierdere (rd. 63 - 62)	63	65	0	0
20. Impozitul pe profit (ct.691)	64	66	329.301	0
21. Impozitul specific unor activități (ct. 695)	65	67	0	0
22. Alte impozite ne reprezentate la elementele de mai sus (ct.698)	66	68	0	0
23. PROFITUL SAU PIERDEREA NET(Ă) A PERIOADEI DE RAPORTARE:				
- Profit (rd. 64 - 65 - 66 - 67 - 68)	67	69	2.018.155	212.047
- Pierdere (rd. 65 + 66 + 67 + 68 - 64)	68	70	0	0

Suma de control F20 : 384126324 / 779427504

*) Conturi de repartizat după natura elementelor respective.

La rândul 22 (cf.OMFP 2206/ 2020) se cuprind și drepturile colaboratorilor, stabilite potrivit legislației muncii, care se preiau din rulajul debitor al contului 621 „Cheltuieli cu colaboratorii”, analitic „Colaboratori persoane fizice”.

La rândul 32 (cf.OMFP 2206/ 2020) în contul 6586 „Cheltuieli reprezentând transferuri și contribuții datorate în baza unor acte normative speciale” se evidențiază cheltuielile reprezentând transferuri și contribuții datorate în baza unor acte normative speciale, altele decât cele prevăzute de Codul fiscal.

ADMINISTRATOR,

Numele și prenumele

CONSTANTINESCU RADU

Semnătura _____

INTOCMIT,

Numele și prenumele

ACCOUNTING TEAM

Calitatea

22-PERSOANE JURIDICE AUTORIZATE, MEMBRE CECCAR

Semnătura _____

Formular
VALIDAT

Nr.de inregistrare in organismul profesional:

13466

DATE INFORMATIVE la data de 30.06.2020

F30 - pag. 1

Cod 30

(formulele de calcul se refera la Nr.rd. din col.B)

- lei -

I. Date privind rezultatul înregistrat	Nr.rd. OMFP nr.2206/ 2020	Nr. rd.	Nr.unitati		Sume
A		B	1		2
Unități care au înregistrat profit	01	01	1		212.047
Unități care au înregistrat pierdere	02	02			
Unități care nu au înregistrat nici profit, nici pierdere	03	03			
II Date privind plățile restante		Nr. rd.	Total, din care:	Pentru activitatea curenta	Pentru activitatea de investitii
A		B	1=2+3	2	3
Plati restante – total (rd.05 + 09 + 15 la 17 + 18)	04	04	0	0	0
Furnizori restanți – total (rd. 06 la 08)	05	05	0	0	0
- peste 30 de zile	06	06	0		0
- peste 90 de zile	07	07	0	0	0
- peste 1 an	08	08	0	0	0
Obligatii restante fata de bugetul asigurarilor sociale – total(rd.10 la 14)	09	09	0	0	0
- contributii pentru asigurari sociale de stat datorate de angajatori, salariați și alte persoane asimilate	10	10	0	0	0
- contributii pentru fondul asigurarilor sociale de sanatate	11	11	0	0	0
- contribuția pentru pensia suplimentară	12	12	0	0	0
- contributii pentru bugetul asigurarilor pentru somaj	13	13	0	0	0
- alte datorii sociale	14	14	0	0	0
Obligatii restante fata de bugetele fondurilor speciale si alte fonduri	15	15	0	0	0
Obligatii restante fata de alti creditori	16	16	0		0
Impozite, contributii si taxe neplatite la termenul stabilit la bugetul de stat, din care:	17	17	0		0
- contributia asiguratorie pentru munca	18	17a (301)			
Impozite si taxe neplatite la termenul stabilit la bugetele locale	19	18	0		0
III. Numar mediu de salariați		Nr. rd.	30.06.2019		30.06.2020
A		B	1		2
Numar mediu de salariați	20	19	159		160
Numarul efectiv de salariați existenți la sfarsitul perioadei, respectiv la data de 30 iunie	21	20	152		160
IV. Redevențe plătite în cursul perioadei de raportare, subvenții încasate și creanțe restante		Nr. rd.	Sume (lei)		
A		B	1		
Redevențe plătite în cursul perioadei de raportare pentru bunurile din domeniul public, primite în concesiune, din care:	22	21	0		
- redevențe pentru bunurile din domeniul public plătite la bugetul de stat	23	22	0		
Redevență minieră plătită la bugetul de stat	24	23	0		

F30 - pag. 2

F30 - pag. 2

Redevență petrolieră plătită la bugetul de stat	25	24	0	
Chirii plătite în cursul perioadei de raportare pentru terenuri 1)	26	25	0	
Venituri brute din servicii plătite către persoane nerezidente, din care:	27	26	874.897	
- impozitul datorat la bugetul de stat	28	27	1.665	
Venituri brute din servicii plătite către persoane nerezidente din statele membre ale Uniunii Europene, din care:	29	28	260.041	
- impozitul datorat la bugetul de stat	30	29	0	
Subvenții încasate în cursul perioadei de raportare, din care:	31	30	0	
- subvenții încasate în cursul perioadei de raportare aferente activelor	32	31	0	
- subvenții aferente veniturilor, din care:	33	32	0	
- subvenții pentru stimularea ocupării forței de muncă *)	34	33	0	
Creanțe restante, care nu au fost încasate la termenele prevăzute în contractele comerciale și/sau în actele normative în vigoare, din care:	35	34	0	
- creanțe restante de la entități din sectorul majoritar sau integral de stat	36	35	0	
- creanțe restante de la entități din sectorul privat	37	36	0	
V. Tichete acordate salariaților		Nr. rd.	Sume (lei)	
A		B	1	
Contravaloarea tichetelor acordate salariaților	38	37	59.440	
Contravaloarea tichetelor acordate altor categorii de beneficiari, alții decât salariații	39	37a (302)		
VI. Cheltuieli efectuate pentru activitatea de cercetare - dezvoltare **)		Nr. rd.	30.06.2019	30.06.2020
A		B	1	2
Cheltuieli de cercetare - dezvoltare :	40	38	451.503	56.305
- după surse de finanțare (rd. 40+41)	41	39	451.503	56.305
- din fonduri publice	42	40	0	0
- din fonduri private	43	41	451.503	56.305
- după natura cheltuielilor (rd. 43+44)	44	42	451.503	56.305
- cheltuieli curente	45	43	451.503	56.305
- cheltuieli de capital	46	44	0	0
VII. Cheltuieli de inovare ***)		Nr. rd.	30.06.2019	30.06.2020
A		B	1	2
Cheltuieli de inovare	47	45	0	0
VIII. Alte informații		Nr. rd.	30.06.2019	30.06.2020
A		B	1	2
Avansuri acordate pentru imobilizări necorporale (ct. 4094), din care:	48	46	0	0
- avansuri acordate entităților neafiliate nerezidente pentru imobilizări necorporale (din ct. 4094)	49	46a (303)		
- avansuri acordate entităților afiliate nerezidente pentru imobilizări necorporale (din ct. 4094)	50	46b (304)		
Avansuri acordate pentru imobilizări corporale (ct. 4093), din care:	51	47	0	0
- avansuri acordate entităților neafiliate nerezidente pentru imobilizări corporale (din ct. 4093)	52	47a (305)		
- avansuri acordate entităților afiliate nerezidente pentru imobilizări corporale (din ct. 4093)	53	47b (306)		

F30 - pag. 3

Imobilizări financiare, în sume brute (rd. 49+54)	54	48	1.578.397	2.112.842
Acțiuni deținute la entitățile afiliate, interese de participare, alte titluri imobilizate și obligațiuni, în sume brute (rd. 50 + 51 + 52 + 53)	55	49	0	158.525
- acțiuni necotate emise de rezidenți	56	50	0	0
- părți sociale emise de rezidenți	57	51	0	0
- acțiuni și părți sociale emise de nerezidenți, din care:	58	52	0	158.525
- dețineri de cel puțin 10%	59	52a (307)	0	158.525
- obligațiuni emise de nerezidenți	60	53	0	0
Creanțe imobilizate, în sume brute (rd. 55+56)	61	54	1.578.397	1.954.317
- creanțe imobilizate în lei și exprimate în lei, a căror decontare se face în funcție de cursul unei valute (din ct. 267)	62	55	0	0
- creanțe imobilizate în valută (din ct. 267)	63	56	1.578.397	1.954.317
Creanțe comerciale, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor și alte conturi asimilate, în sume brute (ct. 4091 + 4092 + 411 + 413 + 418), din care:	64	57	10.548.554	11.103.659
- creanțe comerciale în relația cu entitățile neafiliate nerezidente, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor neafiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu neafiliații nerezidenți (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413 + din ct. 418)	65	58	2.078.916	2.664.285
- creanțe comerciale în relația cu entitățile afiliate nerezidente, avansuri pentru cumpărări de bunuri de natura stocurilor și pentru prestări de servicii acordate furnizorilor afiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu afiliații nerezidenți (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413 + din ct. 418)	66	58a (308)		
Creanțe neincasate la termenul stabilit (din ct. 4091 + din ct. 4092 + din ct. 411 + din ct. 413)	67	59	221.531	54.866
Creanțe în legătură cu personalul și conturi asimilate (ct. 425 + 4282)	68	60	0	168
Creanțe în legătură cu bugetul asigurărilor sociale și bugetul statului (din ct. 431+436+437+4382+ 441 + 4424 + 4428 + 444 + 445 + 446 + 447 + 4482), (rd.62 la 66)	69	61	396.589	250.843
- creanțe în legatură cu bugetul asigurărilor sociale (ct.431+437+4382)	70	62	237.519	122.902
- creanțe fiscale în legatură cu bugetul statului (ct.436+441+4424+4428+444+446)	71	63	159.070	127.941
- subvenții de încasat(ct.445)	72	64	0	0
- fonduri speciale - taxe și varsăminte asimilate (ct.447)	73	65	0	0
- alte creanțe în legatură cu bugetul statului(ct.4482)	74	66	0	0
Creanțele entității în relațiile cu entitățile afiliate (ct. 451), din care:	75	67	93.525	1.446.044
- creanțe cu entități afiliate nerezidente (din ct. 451), din care:	76	68	93.525	1.446.044
- creanțe comerciale cu entități afiliate nerezidente (din ct. 451)	77	69	93.525	1.417.943
Creanțe în legătură cu bugetul asigurărilor sociale și bugetul statului neincasate la termenul stabilit (din ct. 431+ din ct. 436 + din ct. 437 + din ct. 4382 + din ct. 441 + din ct. 4424 + din ct. 4428 + din ct. 444 + din ct. 445 + din ct. 446 + din ct. 447 + din ct. 4482)	78	70	0	0

F30 - pag. 4

Alte creanțe (ct. 453 + 456 + 4582 + 461 + 4662 + 471 + 473), (rd.72 la 74)	79	71	222.251	726.938
- decontari privind interesele de participare ,decontari cu actionarii/ asociatii privind capitalul ,decontari din operatiuni in participatie (ct.453+456+4582)	80	72	0	
- alte creante in legatura cu persoanele fizice si persoanele juridice, altele decat creantele in legatura cu institutiile publice (institutiile statului) (din ct. 461 + din ct. 471 + din ct.473+4662)	81	73	222.251	706.568
- sumele preluate din contul 542 'Avansuri de trezorerie' reprezentând avansurile de trezorerie, acordate potrivit legii și nedecontate până la data de raportare (din ct. 461)	82	74	0	20.370
Dobânzi de încasat (ct. 5187) , din care:	83	75	0	0
- de la nerezidenți	84	76	0	0
Dobânzi de încasat de la nerezidenți (din ct. 4518 + din ct. 4538)	85	76a (313)		
Valoarea împrumuturilor acordate operatorilor economici ****)	86	77	0	0
Investiții pe termen scurt, în sume brute (ct. 501 + 505 + 506 + 507 + din ct.508), (rd.79 la 82)	87	78	0	0
- acțiuni necotate emise de rezidenți	88	79	0	0
- părți sociale emise de rezidenți	89	80	0	0
- acțiuni emise de nerezidenți	90	81	0	0
- obligațiuni emise de nerezidenți	91	82	0	0
Alte valori de încasat (ct. 5113 + 5114)	92	83	0	0
Casa în lei și în valută (rd.85+86)	93	84	5.257	2.879
- în lei (ct. 5311)	94	85	3.766	1.349
- în valută (ct. 5314)	95	86	1.491	1.530
Conturi curente la bănci în lei și în valută (rd.88+90)	96	87	3.134.511	5.746.213
- în lei (ct. 5121), din care:	97	88	419.475	70.179
- conturi curente în lei deschise la bănci nerezidente	98	89	0	0
- în valută (ct. 5124), din care:	99	90	2.715.036	5.676.034
- conturi curente în valută deschise la bănci nerezidente	100	91	0	0
Alte conturi curente la bănci și acreditive, (rd.93+94)	101	92	7.889	1.243
- sume în curs de decontare, acreditive și alte valori de încasat, în lei (ct. 5112 + din ct. 5125 + 5411)	102	93	7.889	1.243
- sume în curs de decontare și acreditive în valută (din ct. 5125 + 5414)	103	94	0	0
Datorii (rd. 96 + 99 + 102 + 103 + 106 + 108 + 110 + 111 + 116 + 119 + 122 + 128)	104	95	11.921.722	12.013.548
Credite bancare externe pe termen scurt (credite primite de la instituții financiare nerezidente pentru care durata contractului de credit este <u>mai mică</u> de 1 an) (din ct. 519), (rd. 97+98)	105	96	0	0
- în lei	106	97	0	0
- în valută	107	98	0	0
Credite bancare externe pe termen lung (credite primite de la instituții financiare nerezidente pentru care durata contractului de credit este <u>mai mare</u> sau egală cu 1 an) (din ct. 162), (rd.100+101)	108	99	0	0
- în lei	109	100	0	0

F30 - pag.5

- în valută	110	101	0	0
Credite de la trezoreria statului și dobânzile aferente (ct. 1626 + din ct. 1682)	111	102	0	0
Alte împrumuturi și dobânzile aferente (ct. 166 + 1685 + 1686 + 1687) (rd. 104+105)	112	103	0	0
- în lei și exprimate în lei, a caror decontare se face în funcție de cursul unei valute	113	104	0	0
- în valută	114	105	0	0
Alte împrumuturi și datorii asimilate (ct. 167), din care:	115	106	566.511	737.751
- valoarea concesiunilor primite (din ct. 167)	116	107	0	0
Datorii comerciale, avansuri primite de la clienți și alte conturi asimilate, în sume brute (ct. 401 + 403 + 404 + 405 + 408 + 419), din care:	117	108	4.184.656	4.756.737
- datorii comerciale în relația cu entitățile neafiliate nerezidente, avansuri primite de la clienți neafiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu neafiliații nerezidenți (din ct. 401 + din ct. 403 + din ct. 404 + din ct. 405 + din ct. 408 + din ct. 419)	118	109	135.899	950.522
- datorii comerciale în relația cu entitățile afiliate nerezidente, avansuri primite de la clienți afiliați nerezidenți și alte conturi asimilate, în sume brute în relație cu afiliații nerezidenți (din ct. 401 + din ct. 403 + din ct. 404 + din ct. 405 + din ct. 408 + din ct. 419)	119	109a (309)		
Datorii în legătură cu personalul și conturi asimilate (ct. 421 + 423 + 424 + 426 + 427 + 4281)	120	110	1.200.487	1.289.265
Datorii în legătură cu bugetul asigurărilor sociale și bugetul statului (ct. 431+436 + 437 + 4381 + 441 + 4423 + 4428 + 444 + 446 + 447 + 4481) (rd.112 la 115)	121	111	1.317.695	909.106
- datorii în legatură cu bugetul asigurarilor sociale (ct.431+437+4381)	122	112	669.324	454.553
- datorii fiscale în legatură cu bugetul statului (ct.436+441+4423+4428+444+446)	123	113	637.123	440.779
- fonduri speciale - taxe si varsaminte asimilate (ct.447)	124	114	11.248	13.774
- alte datorii în legatură cu bugetul statului (ct.4481)	125	115	0	0
Datoriile entității în relațiile cu entitățile afiliate (ct. 451), din care:	126	116	0	0
- datorii cu entități afiliate nerezidente 2) (din ct. 451), din care:	127	117	0	0
- cu scadența inițială mai mare de un an	128	118	0	0
- datorii comerciale cu entitățile afiliate nerezidente indiferent de scadență (din ct. 451)	129	118a (310)		
Sume datorate acționarilor / asociaților (ct.455), din care:	130	119	3.045.750	3.056.497
- sume datorate acționarilor / asociaților pers.fizice	131	120	3.045.750	3.056.497
- sume datorate acționarilor / asociaților pers.juridice	132	121	0	0
Alte datorii (ct. 269 + 453 + 456 + 457 + 4581 + 4661 + 462 + 472 + 473 + 478 + 509) (rd.123 la 127)	133	122	1.606.623	1.264.192
-decontari privind interesele de participare , decontari cu actionarii /asociatii privind capitalul, decontari din operatii in participatie (ct.453+456+457+4581)	134	123	1.475.867	1.191.579
-alte datorii în legatură cu persoanele fizice si persoanele juridice, altele decat datoriile în legatură cu institutiile publice (institutiile statului) 3) (din ct.462+4661+din ct.472+din ct.473)	135	124	130.756	72.613

F30 - pag.6					
- subvenții nereluate la venituri (din ct. 472)	136	125	0	0	
- varsaminte de efectuat pentru imobilizări financiare și investiții pe termen scurt (ct.269+509)	137	126	0	0	
- venituri în avans aferente activelor primite prin transfer de la clienți (ct. 478)	138	127	0	0	
Dobânzi de plătit (ct. 5186), din care:	139	128	0	0	
- către nerezidenți	140	128a (311)			
Dobânzi de plătit către nerezidenți (din ct. 4518 + din ct. 4538)	141	128b (314)			
Valoarea împrumuturilor primite de la operatorii economici ****)	142	129	0	0	
Capital subscris vărsat (ct. 1012), din care:	143	130	100.000	100.000	
- acțiuni cotate 4)	144	131	0		
- acțiuni necotate 5)	145	132	100.000	100.000	
- părți sociale	146	133			
- capital subscris vărsat de nerezidenți (din ct. 1012)	147	134	0	0	
Brevete și licențe (din ct.205)	148	135	57.960	57.960	
IX. Informații privind cheltuielile cu colaboratorii		Nr. rd.	30.06.2019	30.06.2020	
A		B	1	2	
Cheltuieli cu colaboratorii (ct. 621)	149	136	3.411	204.756	
X. Informații privind bunurile din domeniul public al statului		Nr. rd.	30.06.2019	30.06.2020	
A		B	1	2	
Valoarea bunurilor din domeniul public al statului aflate în administrare	150	137	0	0	
Valoarea bunurilor din domeniul public al statului aflate în concesiune	151	138	0	0	
Valoarea bunurilor din domeniul public al statului închiriate	152	139	0	0	
XI. Informații privind bunurile din proprietatea privată a statului supuse inventarierii cf. OMFP nr. 668/2014		Nr. rd.	30.06.2019	30.06.2020	
A		B	1	2	
Valoarea contabilă netă a bunurilor 6)	153	140	0	0	
XII. Capital social vărsat		Nr. rd.	30.06.2019	30.06.2020	
			Suma (lei)	% 7)	Suma (lei)
A		B	Col.1	Col.2	Col.3
Capital social vărsat (ct. 1012) 7), (rd. 142 + 145 + 149 + 150 + 151 + 152)	154	141	100.000	X	100.000
- deținut de instituții publice, (rd. 143+144)	155	142	0	0,00	0
- deținut de instituții publice de subord. centrală	156	143	0	0,00	0
- deținut de instituții publice de subord. locală	157	144	0	0,00	0
- deținut de societățile cu capital de stat, din care:	158	145	0	0,00	0
- cu capital integral de stat	159	146	0	0,00	0
- cu capital majoritar de stat	160	147	0	0,00	0
- cu capital minoritar de stat	161	148	0	0,00	0

F30 - pag 7

- deţinut de regii autonome	162	149	0	0,00	0	0,00
- deţinut de societăţi cu capital privat	163	150	0	0,00	0	0,00
- deţinut de persoane fizice	164	151	100.000	100,00	100.000	100,00
- deţinut de alte entităţi	165	152	0	0,00	0	0,00

F30 - pag. 7

XIII. Dividende distribuite acţionarilor/ asociatilor din profitul reportat		Nr. rd.	Sume (lei)	
A		B	30.06.2019	30.06.2020
Dividende distribuite acţionarilor/ asociatilor în perioada de raportare din profitul reportat	166	152a (312)	2.000.000	1.560.000
XIV. Repartizări interimare de dividende potrivit Legii nr. 163/2018		Nr. rd.	Sume (lei)	
A		B	30.06.2019	30.06.2020
- dividendele interimare repartizate ⁸⁾	167	152b (315)		
XV. Creanţe preluate prin cesionare de la persoane juridice *****)		Nr. rd.	Sume (lei)	
A		B	30.06.2019	30.06.2020
Creanţe preluate prin cesionare de la persoane juridice (la valoarea nominală), din care:	168	153	0	0
- creanţe preluate prin cesionare de la persoane juridice afiliate	169	154	0	0
Creanţe preluate prin cesionare de la persoane juridice (la cost de achiziţie), din care:	170	155	0	0
- creanţe preluate prin cesionare de la persoane juridice afiliate	171	156	0	0
XVI. Venituri obţinute din activităţi agricole *****)		Nr. rd.	Sume (lei)	
A		B	30.06.2019	30.06.2020
Venituri obţinute din activităţi agricole	172	157	0	0

F30 - pag.8

ADMINISTRATOR,

Numele si prenumele

CONSTANTINESCU RADU

Semnatura _____

INTOCMIT,

Numele si prenumele

ACCOUNTING TEAM

Calitatea

22--PERSONE JURIDICE AUTORIZATE, MEMBRE CECCAR

Semnatura _____

Nr.de inregistrare in organismul profesional:

13466

Formular
VALIDAT